



Asset Management, Inc.

May 11, 2012

City of Ormond Beach

- **General Employees' Pension Plan**
- **Police Officers' Pension Trust Fund**
- **Firefighters' Pension Trust Fund**

Presented by:

David C. Hauck, CPA

Senior Vice President, Client Portfolio Manager

Mickey Spillane, J.D.

Director of National Accounts



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HGK Value Equity: Investment Discipline

Experience, Independence, Discipline

Consistently produce superior returns over long time periods with below market risk

- *Focus on cash, not earnings, to identify securities which may be undervalued*
- *Evaluate wealth creation strategy based on economic corporate performance*
- *Determine whether there is an unwarranted dislocation*
- *Construct a diversified portfolio exhibiting favorable risk/reward characteristics*
- *Employ a well defined sell discipline*



Personnel

Domestic Investment Team

Portfolio Management

Michael Pendergast, CFA
CIO, Portfolio Manager
Large Cap Value, All Cap Value (1983)

Paul B. Carlson, CFA
Senior Portfolio Manager
Mid Cap Value, All Cap Value (1991)

Eric Fuhrman, CFA
Portfolio Manager
Small Cap Value, All Cap Value (2001)

David C. Hauck, CPA
Senior Vice President
Client Portfolio Manager (1999)

Stevens C. Sheppard, CCM
Portfolio Manager
Large Cap Core, Large Cap Growth (2000)

Suzanne A. Malone
Portfolio Manager
Private Client (1991)

Research

Andrew Rothstein, CFA
Research Director, Assistant Portfolio Manager
Financial Services, Technology (2006)

Lauren Wimer
Senior Research Analyst
Consumer Discretionary, Healthcare (2005)

Helena Scholz, CIPM
Research Analyst
Industrials, Consumer Staples (2008)

Geoffrey Hauck
Research Analyst
Energy, Materials, Utilities (2008)

Trading

Karl Laufenberg
Head Equity Trader (2007)

David Ayres
Equity Trader (2009)

Client Service

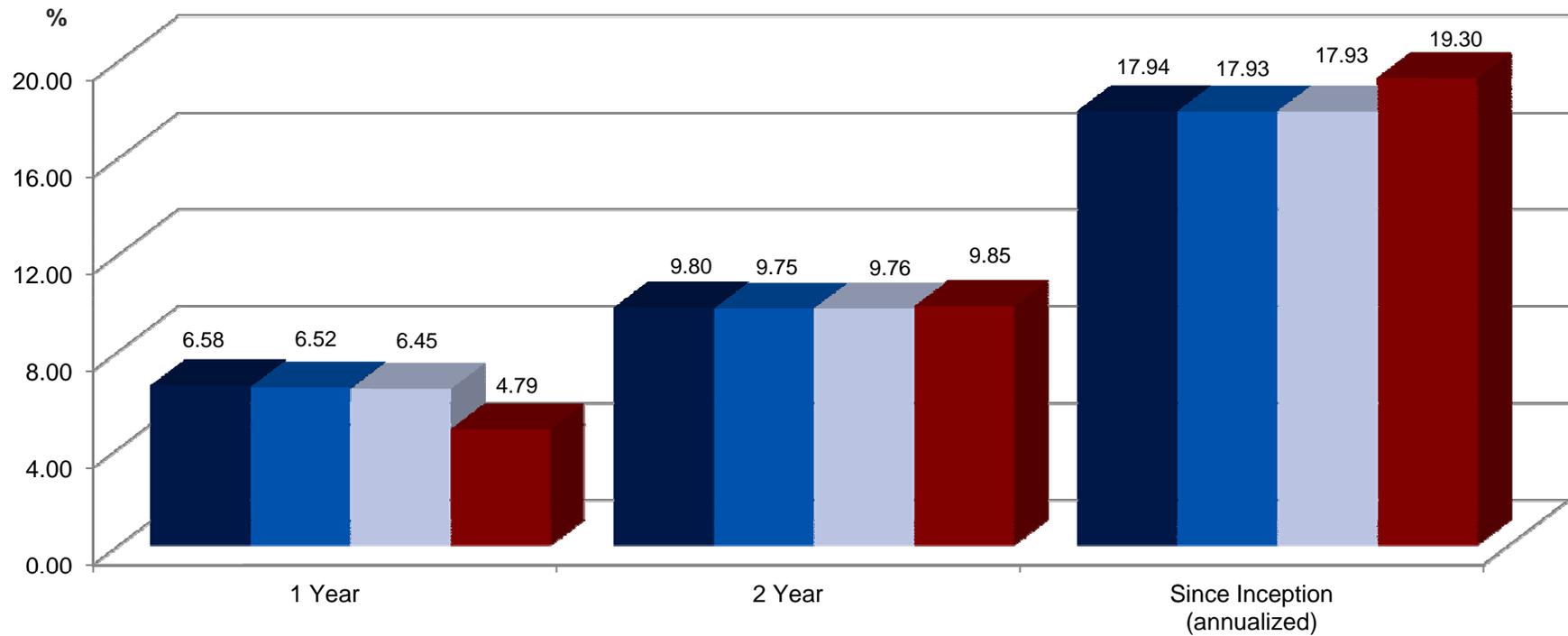
Adam Gerentine
Vice President
Relationship Manager (2006)

Laura Soehl
Product Services Group (2008)



City of Ormond Beach

Annualized Investment Performance – as of March 31, 2012



(Based on 2.92 years of investment)

■ General Employees' ■ Police Officers' ■ Firefighters' ■ Russell 1000 Value

Gross of Fees
Calculated in USD



City of Ormond Beach General Employees' Pension Plan

Q1 2012 Statement of Changes

	Cash	Equity	Total
Market Value at January 1, 2012	\$ 144,399	\$ 6,575,658	\$ 6,720,057
Contributions/ (Withdrawals)	\$ 7,547	\$ (29,477)	\$ (21,930)
Interest & Dividends	\$ 8	\$ 47,836	\$ 47,844
Realized Gains/(Losses)	\$ -	\$ 137,325	\$ 137,325
Unrealized Gains/(Losses)	\$ -	\$ 659,754	\$ 659,754
Market Value at March 31, 2012	\$ 151,954	\$ 7,391,096	\$ 7,543,050
Total Investment Return at March 31, 2012	\$ 8	\$ 844,915	\$ 844,923
Equity Rate of Return	12.88%	Russell 1000 Value	11.12%
Total Fund Rate of Return	12.55%		

Figures include accrued income. Rate of Return calculations are based on monthly valuations.



City of Ormond Beach Police Officers' Pension Trust Fund

Q1 2012 Statement of Changes

	Cash	Equity	Total
Market Value at January 1, 2012	\$ 108,986	\$ 4,549,475	\$ 4,658,461
Contributions/ (Withdrawals)	\$ 13,886	\$ (18,690)	\$ (4,804)
Interest & Dividends	\$ 6	\$ 33,199	\$ 33,205
Realized Gains/(Losses)	\$ -	\$ 91,599	\$ 91,599
Unrealized Gains/(Losses)	\$ -	\$ 457,950	\$ 457,950
Market Value at March 31, 2012	\$ 122,878	\$ 5,113,533	\$ 5,236,411
Total Investment Return at March 31, 2012	\$ 6	\$ 582,748	\$ 582,754
Equity Rate of Return	12.82%	Russell 1000 Value	11.12%
Total Fund Rate of Return	12.49%		

Figures include accrued income. Rate of Return calculations are based on monthly valuations.



City of Ormond Beach Firefighters' Pension Trust Fund

Q1 2012 Statement of Changes

	Cash	Equity	Total
Market Value at January 1, 2012	\$ 80,741	\$ 3,517,124	\$ 3,597,865
Contributions/ (Withdrawals)	\$ 9,871	\$ (13,581)	\$ (3,710)
Interest & Dividends	\$ 4	\$ 25,622	\$ 25,626
Realized Gains/(Losses)	\$ -	\$ 77,127	\$ 77,127
Unrealized Gains/(Losses)	\$ -	\$ 346,822	\$ 346,822
Market Value at March 31, 2012	\$ 90,616	\$ 3,953,114	\$ 4,043,730
Total Investment Return at March 31, 2012	\$ 4	\$ 449,571	\$ 449,575
Equity Rate of Return	12.81%	Russell 1000 Value	11.12%
Total Fund Rate of Return	12.48%		

Figures include accrued income. Rate of Return calculations are based on monthly valuations.



HGK Large Cap Value

Attribution Analysis

Calculated in USD
Excludes Cash

	HGK Large Cap Value			Russell 1000 Value			Attribution Analysis		
	Average Weight	Total Return	Contrib. to Return	Average Weight	Total Return	Contrib. to Return	Allocation Effect	Selection Effect	Total Effect
Total	100.00	6.75	6.75	100.00	4.79	4.79	0.80	1.55	1.96
Consumer Discretionary	7.80	21.23	1.74	8.95	11.35	1.18	-0.10	0.86	0.73
Consumer Staples	7.89	16.91	1.37	8.24	16.77	1.42	-0.07	-0.01	-0.09
Energy	14.12	-4.62	-0.74	12.50	-6.31	-1.04	-0.17	0.22	0.08
Financials	20.44	-0.12	-0.30	25.57	-2.37	-1.24	0.46	0.65	1.02
Health Care	15.93	14.98	2.35	12.63	17.91	2.35	0.46	-0.45	-0.10
Industrials	9.19	5.16	0.56	9.03	1.55	0.17	0.02	0.34	0.35
Information Technology	10.87	2.24	0.51	8.12	7.61	1.02	0.08	-0.43	-0.55
Materials	3.57	-6.71	0.02	2.83	-4.51	-0.20	0.01	-0.04	-0.01
Telecommunication Services	4.70	9.91	0.55	4.79	2.22	0.11	-0.02	0.40	0.38
Utilities	5.49	12.27	0.68	7.31	12.76	1.01	0.15	0.01	0.18

Holdings Data As Of

HGK LCV 4/01/2011 through 3/30/2012

Russell 1000 Value 4/01/2011 through 3/30/2012

Informational purposes only, slight rounding errors may occur.

Source: FactSet



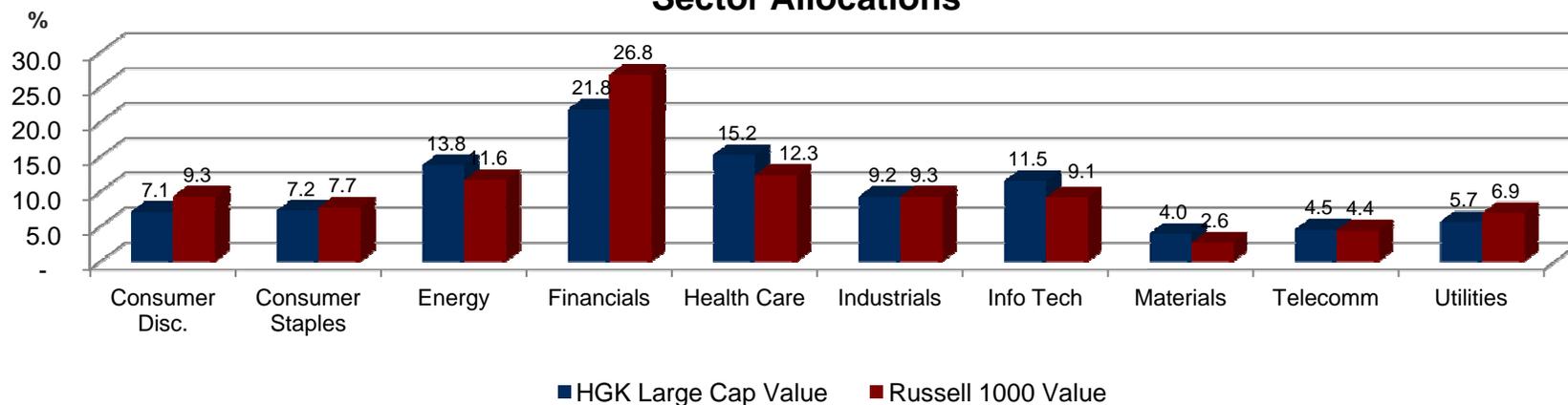
HGK Large Cap Value

Equity Characteristics as of March 31, 2012

Portfolio Characteristics

	Fund	Russell 1000 Value
Price/Book	1.5x	1.6x
Price/Sale	1.0x	1.2x
P/E Ratio	13.3x	15.4x
Dividend Yield	2.64%	2.48%
Weighted Average Market Cap	\$76.4 B	\$80.5 B
Median Market Cap	\$27.3 B	\$5.0 B
Holdings	49	654

Sector Allocations



Source: Factset



Top Ten Holdings

As of March 31, 2012

Issue	Sector	% of Portfolio	Dividend Yield
JPMorgan Chase & Co.	Financials	3.60%	2.17%
MetLife Inc.	Financials	2.81%	1.95%
Microsoft Corp.	Information Technology	2.56%	2.22%
Allstate Corp.	Financials	2.54%	2.54%
Cisco Systems Inc.	Information Technology	2.54%	1.50%
Merck & Co Inc	Health Care	5.46%	4.16%
CenturyLink Inc.	Telecommunication	2.44%	7.44%
General Electric Co.	Industrials	2.41%	3.19%
State Street Corp.	Financials	2.41%	1.70%
Chevron Corp.	Energy	2.40%	2.93%
	TOTAL	26.16%	



Equity Strategy

Q1 2012 Outlook

Equities have posted the best start to a year since 1998. The DJIA is up 8.1% while the S&P 500 is ahead by more than 12%. It appears that a degree of normalcy is returning to the markets as equities are moving less in unison with other asset classes than they did in the second half of 2011. The U.S. economy is showing signs of life, particularly on the jobs front. Central Banks have extended efforts to support economic growth and Europe has at least temporarily stepped back from the brink of collapse. Investors have scaled back holdings of high quality, low-yielding government debt that had been a safe haven from last year's turmoil. Equity correlations have decreased, reflecting a more fundamentally focused market; this is positive for active managers. P/E multiples have expanded gradually and the complexion of sector market leadership has changed from last quarter. Defensive stocks and yield plays like Utilities which led in 2011 have given way to low P/E and cyclical securities in the Financial and Technology sectors in 2012.

Last year, correlations among different asset classes reached historical highs, reflecting extreme levels of uncertainty and concern about Europe as well as the prospects for the domestic economy. Riskier assets including stocks, commodities, and emerging market currencies tended to rally together on "risk on days" when investors were more confident and sell off as worried investors rushed for safety when markets were in "risk off" mode. So far this year both volatility and correlations have continued to decline and equity prices seem to be driven by underlying fundamentals. The economy appears to be sustaining its momentum as jobless claims have fallen to the lowest level since March of 2008 and the U.S. household sector has reduced much of its excess debt. With yields reaching historic lows and risk appetite rising, it is quite possible that investors may start moving money into areas that offer better return opportunities like equities. Today, stocks are still attractively valued and in our opinion are still discounting a more bearish environment than is warranted. To this point, despite the recent rally the U.S. Equity Risk Premium remains near 2008 credit crisis levels. Clearly issues pertaining to macro events weigh on equity valuations and this will continue into the future. However even while considering this, as well as the prospects for higher taxes and political uncertainty, stocks still look appealing especially relative to bonds given the current interest rate environment.

Although the statements of fact and data in this report have been obtained from, and are based upon, sources that the Firm believes to be reliable, we do not guarantee their accuracy, and any such information may be incomplete or condensed. All opinions included in this report constitute the Firm's judgment as of the date of this report and are subject to change without notice. This report is for informational purposes only and is not intended as an offer or solicitation with respect to the purchase or sale of any security. Past performance is not a guarantee of future results.



Equity Strategy

Q1 2012 Outlook

Caution is still advised though as in each of the past two years early rallies were followed by a sharp drop back in markets later on in the year. This year, we do have more clarity on some of the most pressing macro issues. In the short-term a lot of the downside risk has been taken out of the market through the action of the Federal Reserve and the European Central Bank. Looking out further, the problems that the central banks are addressing have not been fully resolved and will undoubtedly surface from time to time pressuring the stock market. Corporate earnings are not looking as strong as last year and profit margins may be at a peak levels, providing a drag on share prices in a slow growth environment. Europe is likely in a recession with countries like Spain, Portugal, and Italy in a difficult state and China appears to be slowing modestly. The U.S. economy is plagued by sluggish employment growth and a housing market that has yet to bottom; U.S. Fiscal outlook is clouded by political gridlock and the pending Presidential election.

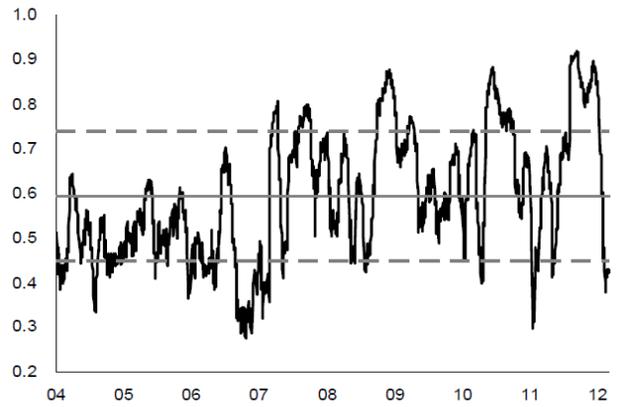
Despite the noted headwinds, in general we see a more supportive environment for equities. As the year progresses we expect better economic conditions domestically, less severe strain in Europe and reduced overall financial stress which should bias the market to the upside. Valuation and fundamentals should become more critical and important within the investment process as a driver of price appreciation. Return of capital via dividends and share buybacks will also be significant with respect to total return. As such, HGK will continue to focus on companies with solid and rational wealth creation strategies with respect to their cash. The potential for bearish swings brought on by macro issues will make for a choppy ride and favor a balanced approach with respect to sector allocation. Given this fact, a more proactive and tactical approach is warranted with respect to portfolio construction. Technology and Healthcare exhibit both strong cash flow generation and attractive valuation therefore warranting an overweight. Financials remain our largest underweight and from a tactical standpoint we have increased our Utility weighting closer to the market.

Michael Pendergast, CFA
Managing Director / Chief Investment Officer
HGK Asset Management, Inc.

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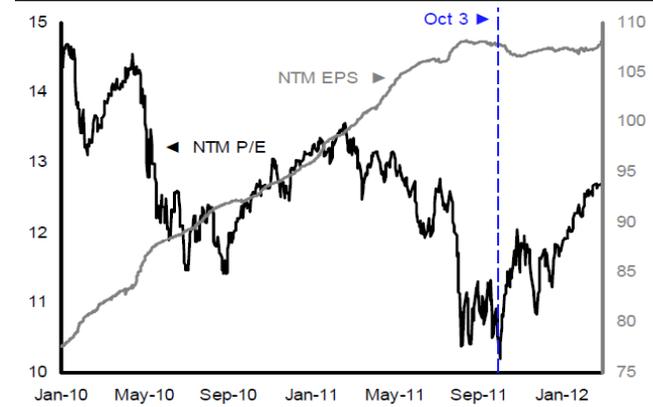
Normalcy is Returning to the Market

Pair-wise Correlations



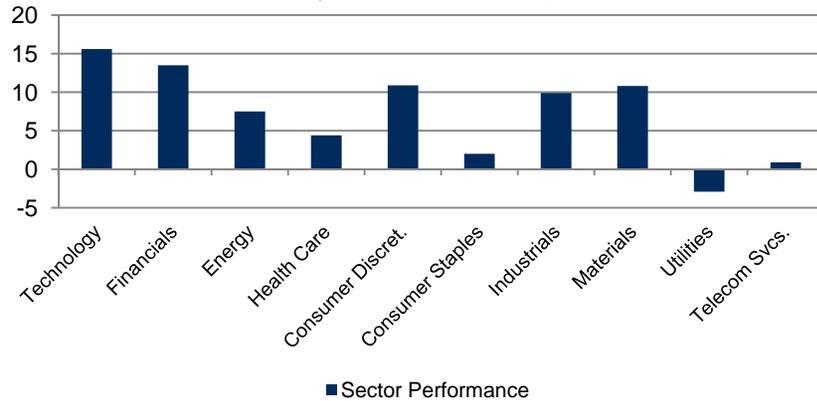
Source: S&P, FactSet and UBS Note: Data calculated for S&P 500 Industry Groups on a 30-day rolling basis

NTM P/E and EPS



Source: Dow Jones, FactSet and UBS

1st Quarter Performance



Source: FactSet & HGK

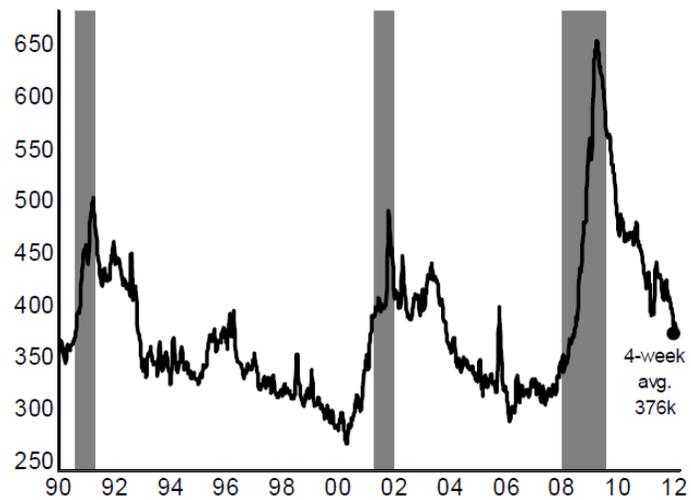
S&P 500



Source: FactSet & HGK

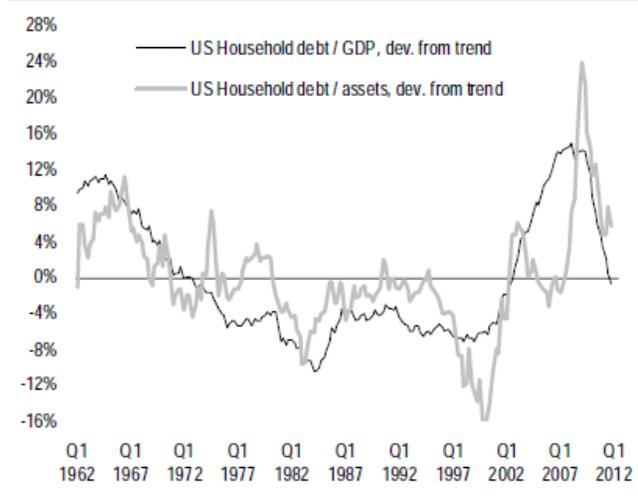
Economy Sustaining Momentum

Weekly Unemployment Claims



Source: US Department of Labor, FactSet and UBS

Strong performance in the labor market.

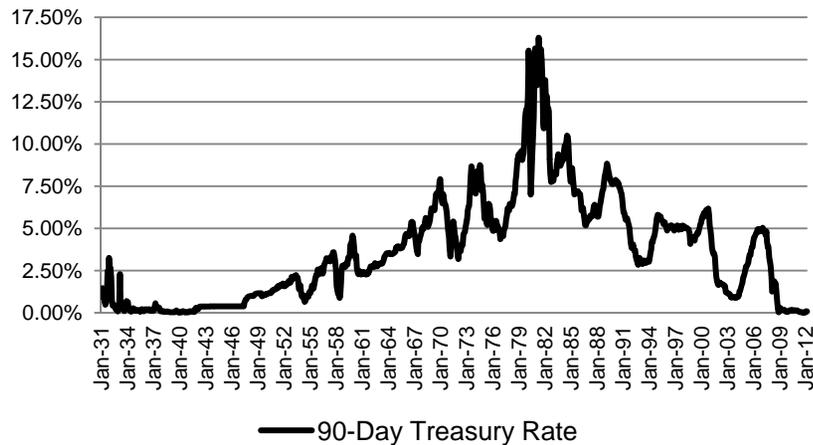


Source: Thomson Reuters, Credit Suisse research

Consumer Deleveraging is far along and getting back To normal levels.

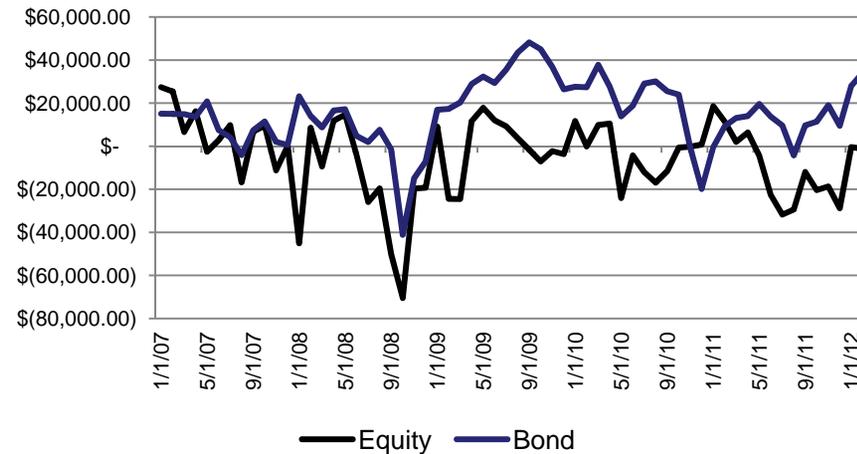
Potential Upside in Equities

90-Day Treasury Rate



Source: Federal Reserve

Net Cash Flows into Long Term Equity & Bond Mutual Funds



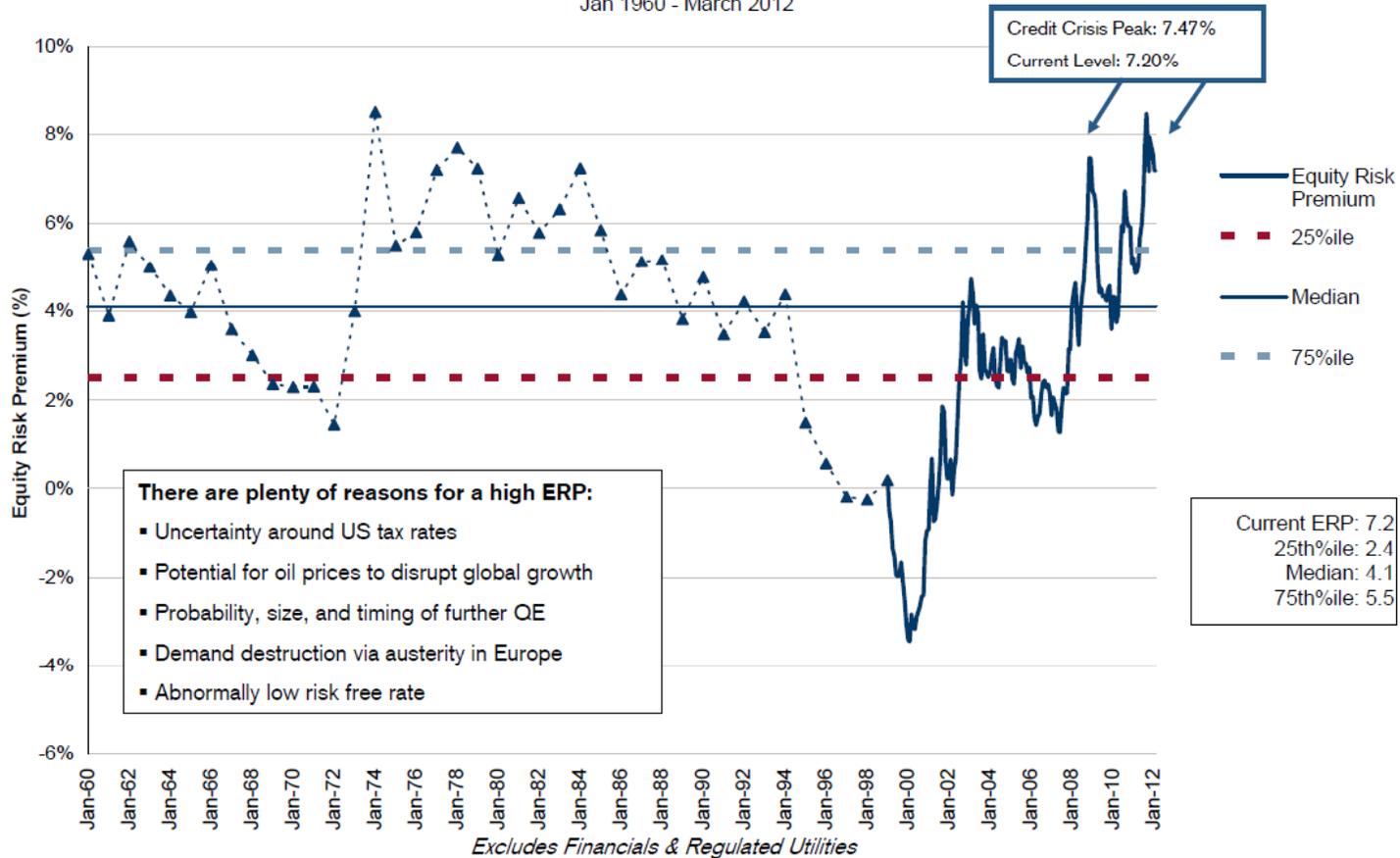
Source: ICI

With rates at historical lows and investors more willing to take on risk, it is possible that they may start to move money into areas that offer the opportunity for better returns, like stocks.



US Equity Risk Premium Remains near Credit Crisis Levels

Equity Risk Premium - USA
Jan 1960 - March 2012



Source: Credit Suisse HOLT



City of Ormond Beach General Employees' Pension Plan Portfolio Statement *As of March 31, 2012*

	<u>MARKET VALUE</u>	<u>% MKT VALUE</u>	<u>COST VALUE</u>	<u>ACCRUED INTEREST</u>
CASH	151,954	2.0%	151,954	0
EQUITIES	7,391,096	98.0%	6,236,055	0
TOTAL	<u>7,543,050</u>	<u>100.0%</u>	<u>6,388,009</u>	<u>0</u>



City of Ormond Beach General Employees' Pension Plan Portfolio Statement *As of March 31, 2012*

QUANTITY (UNITS)	SECURITY DESCRIPTION	MARKET PRICE	MARKET VALUE	% INV TYPE	COST PRICE	COST VALUE	CPN/DIV YLD
***** EQUITIES *****							
-- MATERIALS --							
3,100	Freeport-McMoRan Copper & Co	38.04	117,924	1.6%	24.63	76,402	3.3%
4,800	International Paper Co.	35.10	168,480	2.3%	29.08	139,798	3.0%
TOTAL MATERIALS			286,404	3.9%		216,200	3.1%
-- INDUSTRIALS --							
3,100	Danaher Corp.	56.00	173,600	2.3%	37.34	115,832	0.2%
2,500	Dover Corp.	62.94	157,350	2.1%	52.22	130,622	2.0%
2,350	General Dynamics Corp.	73.38	172,443	2.3%	58.29	137,040	2.8%
8,900	General Electric Co.	20.07	178,623	2.4%	14.34	127,742	3.4%
TOTAL INDUSTRIALS			682,016	9.2%		511,237	2.1%
-- CONSUMER DISCRETIONAR							
3,050	Best Buy Co. Inc.	23.68	72,224	1.0%	38.63	117,951	2.7%
3,750	Comcast Corp. (Cl A)	30.01	112,538	1.5%	18.74	70,416	2.2%
1,500	Kohl's Corp.	50.03	75,045	1.0%	55.39	83,142	2.6%
9,300	Staples Inc.	16.19	150,567	2.0%	14.37	134,000	2.7%
700	VF Corp.	145.98	102,186	1.4%	70.98	49,695	2.0%
TOTAL CONSUMER DISCRETIONARY			512,560	6.9%		455,204	2.4%
-- CONSUMER STAPLES --							
3,050	Archer Daniels Midland Co.	31.66	96,563	1.3%	26.81	81,912	2.2%
3,800	CVS Caremark Corp.	44.80	170,240	2.3%	31.23	118,831	1.5%
2,300	Kimberly-Clark Corp.	73.89	169,947	2.3%	51.16	117,667	4.0%
3,050	Sysco Corp.	29.86	91,073	1.2%	28.96	88,468	3.6%
TOTAL CONSUMER STAPLES			527,823	7.1%		406,878	2.8%



City of Ormond Beach General Employees' Pension Plan Portfolio Statement *As of March 31, 2012*

QUANTITY (UNITS)	SECURITY DESCRIPTION	MARKET PRICE	MARKET VALUE	% INV TYPE	COST PRICE	COST VALUE	CPN/DIV YLD
***** EQUITIES *****		- cont.					
-- HEALTH CARE --							
2,300	Johnson & Johnson	65.96	151,708	2.1%	52.00	119,611	3.7%
3,600	Eli Lilly & Co.	40.27	144,954	2.0%	33.20	119,515	4.9%
1,650	McKesson Corp.	87.77	144,821	2.0%	46.71	77,108	0.9%
4,550	Merck & Co Inc	38.40	174,720	2.4%	35.07	159,741	4.4%
7,100	Pfizer Inc.	22.65	160,780	2.2%	21.20	150,557	3.9%
4,100	St. Jude Medical Inc.	44.31	181,671	2.5%	36.29	148,878	2.1%
2,650	UnitedHealth Group Inc.	58.94	156,191	2.1%	24.49	64,908	1.1%
TOTAL HEALTH CARE			1,114,844	15.1%		840,318	3.0%
-- ENERGY --							
2,100	ConocoPhillips	76.01	159,621	2.2%	43.13	90,585	3.5%
1,700	Chevron Corp.	107.21	182,257	2.5%	70.21	119,377	3.4%
2,000	Diamond Offshore Drilling In	66.75	133,500	1.8%	70.00	140,074	0.7%
2,125	Marathon Petroleum Corp	43.36	92,140	1.2%	26.82	57,011	2.3%
4,750	Marathon Oil Corp.	31.70	150,575	2.0%	21.14	100,507	2.1%
2,400	Murphy Oil Corp.	56.27	135,048	1.8%	69.56	167,027	2.0%
1,900	Exxon Mobil Corp.	86.73	164,787	2.2%	78.54	149,312	2.6%
TOTAL ENERGY			1,017,928	13.8%		823,893	2.5%
-- FINANCIAL --							
6,200	Allstate Corp.	32.92	204,104	2.8%	24.34	151,004	2.7%
13,500	Bank of America Corp.	9.57	129,195	1.7%	9.94	134,476	0.4%
2,800	Capital One Financial Corp.	55.74	156,072	2.1%	40.34	113,065	0.4%
12,450	Fifth Third Bancorp	14.05	174,860	2.4%	13.26	165,560	2.3%
1,075	Goldman Sachs Group Inc.	124.37	133,698	1.8%	146.16	157,160	1.5%
5,900	JPMorgan Chase & Co.	45.98	271,282	3.7%	34.06	201,054	2.6%
5,400	MetLife Inc.	37.35	201,690	2.7%	31.41	169,709	2.0%
3,850	State Street Corp.	45.50	175,175	2.4%	38.56	148,615	2.1%



City of Ormond Beach General Employees' Pension Plan Portfolio Statement *As of March 31, 2012*

	QUANTITY (UNITS)	SECURITY DESCRIPTION	MARKET PRICE	MARKET VALUE	% INV TYPE	COST PRICE	COST VALUE	CPN/DIV YLD
TOTAL	FINANCIAL	- cont.						
	2,900	Travelers Cos. Inc.	59.20	171,680	2.3%	58.83	170,733	3.1%
TOTAL	FINANCIAL			1,617,756	21.9%		1,411,375	2.0%
-- INFORMATION TECHNOLOG								
	9,050	Cisco Systems Inc.	21.15	191,408	2.6%	20.55	186,338	1.5%
	3,900	Hewlett-Packard Co.	23.83	92,937	1.3%	39.97	156,030	2.0%
	7,150	Marvell Technology Group Ltd	15.73	112,470	1.5%	18.08	129,548	0.0%
	6,150	Microsoft Corp.	32.26	198,368	2.7%	27.65	170,337	2.5%
	2,500	Motorola Solutions	50.83	127,075	1.7%	45.29	113,345	1.7%
	5,000	Oracle Corp.	29.16	145,800	2.0%	22.93	114,706	0.8%
TOTAL	INFORMATION TECHNOLOGY			868,057	11.7%		870,304	1.5%
-- UTILITIES --								
	4,400	American Electric Power Co.	38.58	169,752	2.3%	32.18	141,769	4.9%
	2,500	Entergy Corp.	67.20	168,000	2.3%	68.21	170,550	4.9%
	2,700	Public Service Enterprise Gr	30.61	82,647	1.1%	30.20	81,672	4.6%
TOTAL	UTILITIES			420,399	5.7%		393,991	4.9%
-- TELECOMMUNICATION SER								
	4,600	CenturyLink Inc.	38.65	177,790	2.4%	37.16	171,136	7.5%
	5,300	AT&T Inc.	31.23	165,519	2.2%	25.57	135,517	5.6%
TOTAL	TELECOMMUNICATION SERVI			343,309	4.6%		306,653	6.6%
TOTAL	EQUITIES			7,391,096	100.0%		6,236,055	2.7%



City of Ormond Beach General Employees' Pension Plan Portfolio Statement *As of March 31, 2012*

SECTOR	MARKET VALUE	% MKT VALUE	% INV. TYPE	COST VALUE	CPN/DIV YLD
*****	CASH	*****			
CASH	151,954	2.0%	100.0%	151,954	0.0%
TOTAL CASH	151,954	2.0%	100.0%	151,954	0.0%
*****	EQUITIES	*****			
MATERIALS	286,404	3.8%	3.9%	216,200	3.1%
INDUSTRIALS	682,016	9.0%	9.2%	511,237	2.1%
CONSUMER DISCRET	512,560	6.8%	6.9%	455,204	2.4%
CONSUMER STAPLES	527,823	7.0%	7.1%	406,878	2.8%
HEALTH CARE	1,114,844	14.8%	15.1%	840,318	3.0%
ENERGY	1,017,928	13.5%	13.8%	823,893	2.5%
FINANCIAL	1,617,756	21.4%	21.9%	1,411,375	2.0%
INFORMATION TECH	868,057	11.5%	11.7%	870,304	1.5%
UTILITIES	420,399	5.6%	5.7%	393,991	4.9%
TELECOMMUNICATIO	343,309	4.6%	4.6%	306,653	6.6%
TOTAL EQUITIES	7,391,096	98.0%	100.0%	6,236,055	2.7%
TOTAL	7,543,050	100.0%		6,388,009	2.6%



City of Ormond Beach Police Officers' Pension Trust Fund Portfolio Statement *As of March 31, 2012*

	<u>MARKET VALUE</u>	<u>% MKT VALUE</u>	<u>COST VALUE</u>	<u>ACCRUED INTEREST</u>
CASH	122,878	2.3%	122,878	0
EQUITIES	5,113,533	97.7%	4,322,125	0
TOTAL	<u>5,236,411</u>	<u>100.0%</u>	<u>4,445,003</u>	<u>0</u>



City of Ormond Beach Police Officers' Pension Trust Fund Portfolio Statement *As of March 31, 2012*

QUANTITY (UNITS)	SECURITY DESCRIPTION	MARKET PRICE	MARKET VALUE	% INV TYPE	COST PRICE	COST VALUE	CPN/DIV YLD
***** EQUITIES *****							
-- MATERIALS --							
2,200	Freeport-McMoRan Copper & Co	38.04	83,688	1.6%	24.75	54,483	3.3%
3,300	International Paper Co.	35.10	115,830	2.3%	29.11	96,201	3.0%
TOTAL MATERIALS			199,518	3.9%		150,683	3.1%
-- INDUSTRIALS --							
2,100	Danaher Corp.	56.00	117,600	2.3%	36.69	77,104	0.2%
1,700	Dover Corp.	62.94	106,998	2.1%	52.42	89,160	2.0%
1,650	General Dynamics Corp.	73.38	121,077	2.4%	57.71	95,262	2.8%
6,200	General Electric Co.	20.07	124,434	2.4%	14.25	88,433	3.4%
TOTAL INDUSTRIALS			470,109	9.2%		349,959	2.1%
-- CONSUMER DISCRETIONAR							
2,200	Best Buy Co. Inc.	23.68	52,096	1.0%	38.05	83,802	2.7%
2,600	Comcast Corp. (Cl A)	30.01	78,026	1.5%	18.50	48,204	2.2%
1,000	Kohl's Corp.	50.03	50,030	1.0%	55.27	55,313	2.6%
6,400	Staples Inc.	16.19	103,616	2.0%	14.38	92,263	2.7%
500	VF Corp.	145.98	72,990	1.4%	71.57	35,790	2.0%
TOTAL CONSUMER DISCRETIONARY			356,758	7.0%		315,371	2.4%
-- CONSUMER STAPLES --							
2,100	Archer Daniels Midland Co.	31.66	66,486	1.3%	26.72	56,205	2.2%
2,600	CVS Caremark Corp.	44.80	116,480	2.3%	31.39	81,732	1.5%
1,600	Kimberly-Clark Corp.	73.89	118,224	2.3%	50.29	80,469	4.0%
2,000	Sysco Corp.	29.86	59,720	1.2%	28.96	58,013	3.6%
TOTAL CONSUMER STAPLES			360,910	7.1%		276,418	2.8%



City of Ormond Beach Police Officers' Pension Trust Fund Portfolio Statement *As of March 31, 2012*

QUANTITY (UNITS)	SECURITY DESCRIPTION	MARKET PRICE	MARKET VALUE	% INV TYPE	COST PRICE	COST VALUE	CPN/DIV YLD
***** EQUITIES *****		- cont.					
-- HEALTH CARE --							
1,600	Johnson & Johnson	65.96	105,536	2.1%	52.46	83,951	3.7%
2,550	Eli Lilly & Co.	40.27	102,676	2.0%	33.22	84,721	4.9%
1,100	McKesson Corp.	87.77	96,547	1.9%	45.32	49,868	0.9%
3,100	Merck & Co Inc	38.40	119,040	2.3%	35.11	108,978	4.4%
4,900	Pfizer Inc.	22.65	110,961	2.2%	21.61	105,929	3.9%
3,000	St. Jude Medical Inc.	44.31	132,930	2.6%	36.23	108,741	2.1%
1,800	UnitedHealth Group Inc.	58.94	106,092	2.1%	25.00	45,020	1.1%
TOTAL HEALTH CARE			773,781	15.1%		587,209	3.0%
-- ENERGY --							
1,400	ConocoPhillips	76.01	106,414	2.1%	41.93	58,717	3.5%
1,200	Chevron Corp.	107.21	128,652	2.5%	72.55	87,079	3.4%
1,400	Diamond Offshore Drilling In	66.75	93,450	1.8%	70.53	98,795	0.7%
1,500	Marathon Petroleum Corp	43.36	65,040	1.3%	26.52	39,790	2.3%
3,500	Marathon Oil Corp.	31.70	110,950	2.2%	21.53	75,415	2.1%
1,700	Murphy Oil Corp.	56.27	95,659	1.9%	69.00	117,368	2.0%
1,300	Exxon Mobil Corp.	86.73	112,749	2.2%	78.30	101,847	2.6%
TOTAL ENERGY			712,914	13.9%		579,011	2.4%
-- FINANCIAL --							
4,300	Allstate Corp.	32.92	141,556	2.8%	24.43	105,132	2.7%
9,300	Bank of America Corp.	9.57	89,001	1.7%	9.71	90,535	0.4%
1,900	Capital One Financial Corp.	55.74	105,906	2.1%	40.75	77,500	0.4%
8,600	Fifth Third Bancorp	14.05	120,787	2.4%	13.42	115,709	2.3%
700	Goldman Sachs Group Inc.	124.37	87,059	1.7%	151.70	106,216	1.5%
4,050	JPMorgan Chase & Co.	45.98	186,219	3.6%	34.00	137,747	2.6%
3,700	MetLife Inc.	37.35	138,195	2.7%	31.71	117,412	2.0%
2,700	State Street Corp.	45.50	122,850	2.4%	38.95	105,289	2.1%



City of Ormond Beach Police Officers' Pension Trust Fund Portfolio Statement *As of March 31, 2012*

	QUANTITY (UNITS)	SECURITY DESCRIPTION	MARKET PRICE	MARKET VALUE	% INV TYPE	COST PRICE	COST VALUE	CPN/DIV YLD
TOTAL	FINANCIAL	- cont.						
	2,000	Travelers Cos. Inc.	59.20	118,400	2.3%	58.83	117,739	3.1%
TOTAL	FINANCIAL			1,109,973	21.7%		973,279	2.0%
-- INFORMATION TECHNOLOG								
	6,300	Cisco Systems Inc.	21.15	133,245	2.6%	20.58	129,877	1.5%
	2,700	Hewlett-Packard Co.	23.83	64,341	1.3%	40.22	108,690	2.0%
	5,000	Marvell Technology Group Ltd	15.73	78,650	1.5%	18.11	90,750	0.0%
	4,200	Microsoft Corp.	32.26	135,471	2.6%	27.71	116,558	2.5%
	1,800	Motorola Solutions	50.83	91,494	1.8%	45.50	81,972	1.7%
	3,500	Oracle Corp.	29.16	102,060	2.0%	23.31	81,625	0.8%
TOTAL	INFORMATION TECHNOLOGY			605,261	11.8%		609,472	1.5%
-- UTILITIES --								
	3,000	American Electric Power Co.	38.58	115,740	2.3%	31.96	96,002	4.9%
	1,700	Entergy Corp.	67.20	114,240	2.2%	68.07	115,752	4.9%
	1,800	Public Service Enterprise Gr	30.61	55,098	1.1%	30.20	54,450	4.6%
TOTAL	UTILITIES			285,078	5.6%		266,204	4.9%
-- TELECOMMUNICATION SER								
	3,200	CenturyLink Inc.	38.65	123,680	2.4%	37.18	119,097	7.5%
	3,700	AT&T Inc.	31.23	115,551	2.3%	25.79	95,422	5.6%
TOTAL	TELECOMMUNICATION SERVI			239,231	4.7%		214,519	6.6%
TOTAL	EQUITIES			5,113,533	100.0%		4,322,125	2.7%



City of Ormond Beach Police Officers' Pension Trust Fund Portfolio Statement *As of March 31, 2012*

SECTOR	MARKET VALUE	% MKT VALUE	% INV. TYPE	COST VALUE	CPN/DIV YLD
***** CASH *****					
CASH	122,878	2.3%	100.0%	122,878	0.0%
TOTAL CASH	122,878	2.3%	100.0%	122,878	0.0%
***** EQUITIES *****					
MATERIALS	199,518	3.8%	3.9%	150,683	3.1%
INDUSTRIALS	470,109	9.0%	9.2%	349,959	2.1%
CONSUMER DISCRET	356,758	6.8%	7.0%	315,371	2.4%
CONSUMER STAPLES	360,910	6.9%	7.1%	276,418	2.8%
HEALTH CARE	773,781	14.8%	15.1%	587,209	3.0%
ENERGY	712,914	13.6%	13.9%	579,011	2.4%
FINANCIAL	1,109,973	21.2%	21.7%	973,279	2.0%
INFORMATION TECH	605,261	11.6%	11.8%	609,472	1.5%
UTILITIES	285,078	5.4%	5.6%	266,204	4.9%
TELECOMMUNICATIO	239,231	4.6%	4.7%	214,519	6.6%
TOTAL EQUITIES	5,113,533	97.7%	100.0%	4,322,125	2.7%
TOTAL	5,236,411	100.0%		4,445,003	2.6%



City of Ormond Beach Firefighters' Pension Trust Fund Portfolio Statement *As of March 31, 2012*

	<u>MARKET VALUE</u>	<u>% MKT VALUE</u>	<u>COST VALUE</u>	<u>ACCRUED INTEREST</u>
CASH	90,616	2.2%	90,616	0
EQUITIES	3,953,114	97.8%	3,336,523	0
TOTAL	<u>4,043,730</u>	<u>100.0%</u>	<u>3,427,139</u>	<u>0</u>



City of Ormond Beach Firefighters' Pension Trust Fund Portfolio Statement *As of March 31, 2012*

QUANTITY (UNITS)	SECURITY DESCRIPTION	MARKET PRICE	MARKET VALUE	% INV TYPE	COST PRICE	COST VALUE	CPN/DIV YLD
***** EQUITIES *****							
-- MATERIALS --							
1,750	Freeport-McMoRan Copper & Co	38.04	66,570	1.7%	25.91	45,371	3.3%
2,500	International Paper Co.	35.10	87,750	2.2%	29.21	73,115	3.0%
TOTAL MATERIALS			154,320	3.9%		118,486	3.1%
-- INDUSTRIALS --							
1,650	Danaher Corp.	56.00	92,400	2.3%	36.75	60,675	0.2%
1,300	Dover Corp.	62.94	81,822	2.1%	52.31	68,046	2.0%
1,200	General Dynamics Corp.	73.38	88,056	2.2%	57.06	68,502	2.8%
4,750	General Electric Co.	20.07	95,333	2.4%	14.43	68,611	3.4%
TOTAL INDUSTRIALS			357,611	9.0%		265,834	2.1%
-- CONSUMER DISCRETIONAR							
1,650	Best Buy Co. Inc.	23.68	39,072	1.0%	38.02	62,806	2.7%
2,050	Comcast Corp. (Cl A)	30.01	61,521	1.6%	18.72	38,445	2.2%
750	Kohl's Corp.	50.03	37,523	0.9%	55.36	41,549	2.6%
5,000	Staples Inc.	16.19	80,950	2.0%	14.38	72,083	2.7%
350	VF Corp.	145.98	51,093	1.3%	70.98	24,848	2.0%
TOTAL CONSUMER DISCRETIONARY			270,158	6.8%		239,731	2.4%
-- CONSUMER STAPLES --							
1,600	Archer Daniels Midland Co.	31.66	50,656	1.3%	26.77	42,908	2.2%
2,000	CVS Caremark Corp.	44.80	89,600	2.3%	31.27	62,622	1.5%
1,250	Kimberly-Clark Corp.	73.89	92,363	2.3%	50.68	63,354	4.0%
1,750	Sysco Corp.	29.86	52,255	1.3%	28.97	50,776	3.6%
TOTAL CONSUMER STAPLES			284,874	7.2%		219,660	2.8%



City of Ormond Beach Firefighters' Pension Trust Fund Portfolio Statement *As of March 31, 2012*

QUANTITY (UNITS)	SECURITY DESCRIPTION	MARKET PRICE	MARKET VALUE	% INV TYPE	COST PRICE	COST VALUE	CPN/DIV YLD
***** EQUITIES *****			- cont.				
-- HEALTH CARE --							
1,150	Johnson & Johnson	65.96	75,854	1.9%	52.08	59,893	3.7%
1,950	Eli Lilly & Co.	40.27	78,517	2.0%	33.19	64,727	4.9%
850	McKesson Corp.	87.77	74,605	1.9%	41.85	35,589	0.9%
2,550	Merck & Co Inc	38.40	97,920	2.5%	35.18	89,821	4.4%
3,800	Pfizer Inc.	22.65	86,051	2.2%	21.38	81,244	3.9%
2,200	St. Jude Medical Inc.	44.31	97,482	2.5%	36.42	80,168	2.1%
1,400	UnitedHealth Group Inc.	58.94	82,516	2.1%	25.51	35,719	1.1%
TOTAL HEALTH CARE			592,944	15.0%		447,163	3.0%
-- ENERGY --							
1,100	ConocoPhillips	76.01	83,611	2.1%	41.83	46,027	3.5%
950	Chevron Corp.	107.21	101,850	2.6%	72.12	68,531	3.4%
1,100	Diamond Offshore Drilling In	66.75	73,425	1.9%	70.84	77,961	0.7%
1,125	Marathon Petroleum Corp	43.36	48,780	1.2%	26.62	29,954	2.3%
2,550	Marathon Oil Corp.	31.70	80,835	2.0%	21.09	53,831	2.1%
1,300	Murphy Oil Corp.	56.27	73,151	1.9%	68.03	88,488	2.0%
1,000	Exxon Mobil Corp.	86.73	86,730	2.2%	78.84	78,886	2.6%
TOTAL ENERGY			548,382	13.9%		443,678	2.5%
-- FINANCIAL --							
3,350	Allstate Corp.	32.92	110,282	2.8%	24.36	81,673	2.7%
7,200	Bank of America Corp.	9.57	68,904	1.7%	10.02	72,280	0.4%
1,500	Capital One Financial Corp.	55.74	83,610	2.1%	40.41	60,686	0.4%
6,650	Fifth Third Bancorp	14.05	93,399	2.4%	13.37	89,155	2.3%
530	Goldman Sachs Group Inc.	124.37	65,916	1.7%	150.01	79,525	1.5%
3,150	JPMorgan Chase & Co.	45.98	144,837	3.7%	33.85	106,674	2.6%
3,050	MetLife Inc.	37.35	113,918	2.9%	31.77	96,950	2.0%
2,100	State Street Corp.	45.50	95,550	2.4%	38.64	81,233	2.1%



City of Ormond Beach Firefighters' Pension Trust Fund Portfolio Statement *As of March 31, 2012*

	QUANTITY (UNITS)	SECURITY DESCRIPTION	MARKET PRICE	MARKET VALUE	% INV TYPE	COST PRICE	COST VALUE	CPN/DIV YLD
TOTAL	FINANCIAL	- cont.						
	1,600	Travelers Cos. Inc.	59.20	94,720	2.4%	58.86	94,243	3.1%
TOTAL	FINANCIAL			871,136	22.0%		762,420	2.0%
-- INFORMATION TECHNOLOG								
	4,850	Cisco Systems Inc.	21.15	102,578	2.6%	20.63	100,229	1.5%
	2,050	Hewlett-Packard Co.	23.83	48,852	1.2%	40.15	82,379	2.0%
	3,900	Marvell Technology Group Ltd	15.73	61,347	1.6%	18.02	70,426	0.0%
	3,300	Microsoft Corp.	32.26	106,442	2.7%	27.66	91,427	2.5%
	1,400	Motorola Solutions	50.83	71,162	1.8%	45.28	63,457	1.7%
	2,700	Oracle Corp.	29.16	78,732	2.0%	22.97	62,063	0.8%
TOTAL	INFORMATION TECHNOLOGY			469,112	11.9%		469,981	1.5%
-- UTILITIES --								
	2,300	American Electric Power Co.	38.58	88,734	2.2%	31.76	73,146	4.9%
	1,300	Entergy Corp.	67.20	87,360	2.2%	67.82	88,189	4.9%
	1,400	Public Service Enterprise Gr	30.61	42,854	1.1%	30.21	42,360	4.6%
TOTAL	UTILITIES			218,948	5.5%		203,695	4.9%
-- TELECOMMUNICATION SER								
	2,500	CenturyLink Inc.	38.65	96,625	2.4%	37.18	93,067	7.5%
	2,850	AT&T Inc.	31.23	89,006	2.3%	25.54	72,809	5.6%
TOTAL	TELECOMMUNICATION SERVI			185,631	4.7%		165,876	6.6%
TOTAL	EQUITIES			3,953,114	100.0%		3,336,523	2.7%



City of Ormond Beach Firefighters' Pension Trust Fund Portfolio Statement *As of March 31, 2012*

SECTOR	MARKET VALUE	% MKT VALUE	% INV. TYPE	COST VALUE	CPN/DIV YLD
***** CASH *****					
CASH	90,616	2.2%	100.0%	90,616	0.0%
TOTAL CASH	<u>90,616</u>	<u>2.2%</u>	<u>100.0%</u>	<u>90,616</u>	<u>0.0%</u>
***** EQUITIES *****					
MATERIALS	154,320	3.8%	3.9%	118,486	3.1%
INDUSTRIALS	357,611	8.8%	9.0%	265,834	2.1%
CONSUMER DISCRET	270,158	6.7%	6.8%	239,731	2.4%
CONSUMER STAPLES	284,874	7.0%	7.2%	219,660	2.8%
HEALTH CARE	592,944	14.7%	15.0%	447,163	3.0%
ENERGY	548,382	13.6%	13.9%	443,678	2.5%
FINANCIAL	871,136	21.5%	22.0%	762,420	2.0%
INFORMATION TECH	469,112	11.6%	11.9%	469,981	1.5%
UTILITIES	218,948	5.4%	5.5%	203,695	4.9%
TELECOMMUNICATIO	185,631	4.6%	4.7%	165,876	6.6%
TOTAL EQUITIES	<u>3,953,114</u>	<u>97.8%</u>	<u>100.0%</u>	<u>3,336,523</u>	<u>2.7%</u>
TOTAL	<u>4,043,730</u>	<u>100.0%</u>		<u>3,427,139</u>	<u>2.6%</u>